



Monday, 29 April 2013

## **Naracoorte's James Leake named Elders top rural real estate salesperson in Australia**

Naracoorte Real Estate Sales Representative James Leake has been named Elders' top rural real estate salesperson for 2012.

James, who has been with Elders for more than 20 years, sold several high profile properties in the region during the past year and is well respected in the local community.

In accepting the award, James said he was surprised when you consider the calibre of the Elders rural salespeople Australia wide and that it wouldn't have been possible without the support of the Naracoorte, Lucindale and Kingston branches and the wider Elders Real Estate team.

"Although I have been consistently in the top salespersons of South Australia it is rarer to be in the national top ten, the first time was back in 1994 and it is the first time I've been the number one in Australia," James said.

"Elders Real Estate is a well recognised brand nationally, internationally and locally and by using our wide network good results can be achieved when properties are priced correctly.

"Rural properties are still selling and agriculture is clearly on the radar of the astute investor from both here and overseas," he said.

Elders Head of Real Estate Brendan Whipps congratulated James on his award and said his win was reflective of the success and hard work of the entire Elders real estate team.

"James is one of those people in our business that is performing to an extremely high standard every day and it's important that we recognise them and the work they are doing for their buyers and sellers," Brendan said.

"What's more, James' win comes off the back of Elders Real Estate being named the number one real estate company in Australia by Real Estate Business magazine," he said.

James is planning the forth coming spring selling season now and looks forward to giving pre marketing advice and is striving to be in the top ten Salespeople for Elders again. For a confidential discussion please ring James on 0427 623 338.

ENDS